



## CAREER START TRAINEE LEARNER

Certificate II in Retail Cosmetic reflects the role of retail sales personnel involved in a defined range of tasks to sell and demonstrate beauty or cosmetic products. They follow known routines and procedures and work under direct supervision.

This qualification provides a pathway to work as a retail sales consultant in any business that sells beauty or cosmetic products and services. This can include beauty and hairdressing salons, retail outlets and department stores.

This qualification is available to trainee's either at high school or adult trainee

There are no pre-requisites for this qualification

Blended delivery of theory and practical elements all delivered at LarShar College

## UNITS

### Core Units

SHBBMUP009	Design and apply make-up
SHBBCCS005	Advise on beauty products and services
SHBXCCS007	Conduct salon financial transactions
SHBXIND003	Comply with organisational requirements within a personal services environment
SHBXWHS003	Apply safe hygiene, health and work practices
SHBBCCS004	Demonstrate retail skin care products
SHBXIND005	Communicate as part of a salon team
SIRXIND003	Organise personal work requirements
SIRXOSM002	Maintain ethical and professional standards when using social media and online platforms

### Elective Units

SHBBINF002	Maintain infection control standards
SHBBRES003	Research and apply beauty industry information
SHBFAS004	Provide lash and brow treatments
BSBSUS211	Participate in environmentally sustainable work practices
SIRRINV001	Receive and handle stock
SIRRMER001	Produce visual merchandising displays

Electives can be tailored to suit the salons requirements.

Credit transfers can alter the total cost of the program

Contact the college for more information

## OVERVIEW

### Study Options

Distance in salon  
Organised training time

Full time or part time

### Payment Options

PAY AS YOU GO

### Costs

- School Based Trainee- \$0.00 (no cost)
- Concession \$342.40
- Non concession \$856.00

Induction Manual,

and

Enrolment forms can be  
downloaded at

[www.larsharcollge.com](http://www.larsharcollge.com)



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### QUALIFICATION REQUIREMENTS

To achieve Certificate II in Retail Cosmetics a total of 15 units must be completed

9 Core units

6 units

### DURATION & DELIVERY

Signed up as a school-based apprentice duration has a completion date of approximately 2 years.

This course is delivered as a competency based flexible learning program, the theory elements can be studied in a variety of options including, classroom based, delivered off the job or distance studies, the practical element are delivered in a salon or simulated work environment.

### RECOGNISED QUALIFICATIONS

Certificate II in Retail Cosmetics (SHB20121) is a nationally recognised qualification. The program is structured in line with the National Hairdressing and Beauty Training Package (SHB15).

### CAREER PATHWAYS

This qualification provides a pathway to work as a retail sales consultant in any business that sells beauty or cosmetic products and services. This can include beauty and hairdressing salons, retail outlets and department stores.

**FEES:** Fees are broken down into three (3) categories

#### Non-Concession Trainee:

- A participant that is over 17 years of age when enrolment commenced and doesn't fall into the following categories below.
- The units are charged at \$1.60 per nominal hour set by the SAS

#### Concession Trainee:

- The participant was or will be under 17 years of age at the end of February in the year in which the RTO provides training, and the participant is not at school and has not completed year 12.
- The participant holds a Health Care Card or Pensioner Concession Card issued under Commonwealth law or is the partner or a dependant of a person who holds a Health Care Card or Pensioner Concession Card and is named on the card.
- The participant issues the RTO with an official form under Commonwealth law confirming that the participant, his or her partner or the person of whom the participant is a dependant, is entitled to concessions under a Health Care Card or Pensioner Concession Card.
- The participant is an Aboriginal or Torres Strait Islander person. Acceptable evidence is as stated on the Training Contract and AVETMISS VET Enrolment Form
- Units charged at \$ 0.64 per nominal hour set by SAS

**School Based Trainee:** The Government pays for 100% of the theory educational resources

### Eligibility and Special conditions Under Career Start

An individual may access up to two subsidised training place through one of the following options

- A general qualification at Certificate III and apprenticeship. Noting that if the apprenticeship/traineeship is done first, the individual is no longer eligible to access a general qualification under career start
- Two apprenticeships/traineeships at either certificate II or III, including school based apprenticeships or traineeships

**Please Note:** That accessing a funded position(apprenticeship/traineeship) exhausts the entitlement for program. Accessing this funded apprenticeship/traineeship you have used one of the two apprenticeship entitlements.



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## SHB20121 Certificate III Retail Cosmetics Trainee

Unit Code & Name		HRS	School Based	Non-Concessi on	Concession
SHBBMUP009	Design and apply make-up	45	0.00	72.00	28.80
SHBBCCS005	Advise on beauty products and services	30	0.00	48.00	19.20
SHBXCCS007	Conduct salon financial transactions	25	0.00	40.00	16.00
SHBXIND003	Comply with organisational requirements within a personal services environment	45	0.00	72.00	28.80
SHBXWHS003	Apply safe hygiene, health and work practices	40	0.00	64.00	25.60
SHBBCCS004	Demonstrate retail skin care products	25	0.00	40.00	16.00
SHBXIND005	Communicate as part of a salon team	30	0.00	48.00	19.20
SIRXIND003	Organise personal work requirements	30	0.00	48.00	19.20
SIRXOSM002	Maintain ethical and professional standards when using social media and online platforms	50	0.00	80.00	32.00
<b>Compulsory Elective</b>					
SHBBINF002	Maintain infection control standards	75	0.00	120.00	48.00
<b>Elective Units</b>					
SHBBRES003	Research and apply beauty industry information	20	0.00	32.00	12.80
SHBFAS004	Provide lash and brow treatments	30	0.00	48.00	19.20
BSBSUS211	Participate in environmentally sustainable work practices	20	0.00	32.00	12.80
SIRRINV001	Receive and handle stock	35	0.00	56.00	22.40
SIRRMER001	Produce visual merchandising displays	35	0.00	56.00	22.40
<b>TOTAL</b>			<b>0.00</b>	<b>\$856.00</b>	<b>\$342.40</b>

**Other electives that can replace electives above**

SHBBBOS001	Apply cosmetic tanning products	20	0.00	32.00	12.80
SHBBSKS001	Pierce ear lobes	20	0.00	32.00	12.80
SHBBMUP001	Apply eyelash extensions	40	0.00	64.00	25.60
SHBBMUP003	Design and apply make-up for photography	30	0.00	48.00	19.20
SIRXSL001	Sell to the retail customer	20	0.00	32.00	12.80
SHBBHRS010	Provide waxing services	100	0.00	160.00	116.00

**Selecting other electives will change the total price****L C B H**

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